



One Indiana

Hundreds of vendors. Thousands of products. Millions in savings.

ONEINDIANA OVERVIEW

September 25, 2019



Agenda

- OneIndiana Program
 - *Overview*
 - *Purchasing System Review*
- Catalog Highlights
 - *IDOA*
 - *Road Salt and Demand Aggregation (What could we do better?)*
 - *INDOT*
 - *What other products or services can the State help procure?*
- How do I access the system?
- Purchasing System Demo
- Visit our Booth



OneIndiana Program Goal

Drive savings through leveraging volume on commonly purchased products and services, which has extended beyond state agencies and into local governments and schools.



OneIndiana Program Overview

State OneIndiana (2005)

The State's OneIndiana initiative was a strategic sourcing project which enhanced the State's purchasing power by directing State agency purchasing to a single source for like products and services. Estimated savings from the initiative totaled more than \$190 million.

OneIndiana (2008)

Originally a portal for **local governments** (cities, towns, counties) to view purchase agreements sourced and negotiated by IDOA, OneIndiana.net is now a **free purchasing system**. INDOT and ESC sourced purchase agreements are on the portal as well.

K12Indiana (2010)

A partnership between IDOA and Education Service Centers (ESC), K12Indiana.com was launched in 2010 and is a **free purchasing system** for **public K12 entities**. Catalogs include both IDOA and ESC – sourced purchase agreements.

LibraryIndiana (2012)

LibraryIndiana is a partnership between IDOA, the Indiana State Library and ESCs. It is a **free purchasing system** for **public and academic libraries** and is tailored to include catalogs which are aligned with library needs.



OneIndiana Program Overview

- Free access to high-volume contracts from multiple sources (browsing/price comparison)
- Up to 200 licenses funded for each committed local governmental entity
- Contracts that were competitively sourced and comply with IC 5-22 and State Board of Accounts (“SBOA”) requirements
- System Purchase Order (“PO”) has been approved to meet SBOA requirements.
- Purchasing Services (such as custom catalog management, cutting POs, and automate approval processes)



OneIndiana Purchasing System

The State of Indiana - OneIndiana Megan Lawson
7000-10000-00









Home Workflow Bids Reports Shop All Catalogs Search...

Catalog Categories [View All](#)

- [Attenuators](#)
- [Classroom Supplies](#)
- [Clothing and Uniforms](#)
- [Communications](#)
- [Copy Paper](#)
- [Deicer / Equipment](#)
- [Equipment Maintenance](#)
- [Flags/Flag Accessories](#)
- [Food and Beverages](#)
- [Fuel](#)
- [Herbicides](#)
- [Information Technology Hardware and Soft...](#)
- [Janitorial](#)
- [Laboratory and Medical Supplies](#)


Favorite Catalogs

All Catalogs

 2015 Road Salt Expires: 2/17/2018	 ADEC Work Center (State Use Program) - Trash Liners Providing employment opportunities to people with Expires: 2/17/2018	 Advantage Ford Lincoln, Inc. Ford Vehicles: Mid-Size Sedan, Full-Size Sedan, Hybrid Sedan, Mid-Size SUV, 12 Passenger Van, Expires: 2/14/2018	 Anthony Wayne Rehabilitation Center dba Highway Safety Specialists Trailer Mounted Attenuator with Expires: 3/31/2018
 Anton Paar, USA QPA I4210 Expires 7/31/2019 Dynamic Shear (DSR) PM and Calibration Equipment Maintenance Expires: 7/31/2019	 Bloomington Ford Inc. Vehicle Vendor specializing in Police Pursuit Vehicles QPA #15274 Streets and Highways Expires: 2/15/2018	 Bona Vista Work Center (State Use Program) - Spill Kit Providing employment opportunities to people with Expires: 9/30/2017	 Bosma Industries for the Blind (State Use Program) - Disposable Gloves Providing employment Expires: 2/14/2018



OneIndiana Purchasing System

 The State of Indiana Megan Lawson
7000-10000-00

Home Workflow Bids Reports Shop Collins Grou Search...

No (14)

Color

Red, White & Blue (10)

Gold (6)

Blue & Yellow (5)

Blue, Yellow, Black & Grey (4)

Brown (2)

[Show More Options](#)

Material

Nylon (18)

Cotton (2)

Oak (2)

Cast (1)

Metal (1)

[Show More Options](#)

Finishing

Canvas Header & Brass Grommets (14)

Pole Hem and Gold Fringe (4)


Roped Header & Thimble (2)

Construction

Single/reverse (7)

Double Sided (2)

3'x5' US Nylon H&G
Z010103001

 **Contract Price**

Flag, US 3'x5', 100% Nylon, 200 Denier, Dupont SolarMax treated greige goods (raw fabric), sewn stripes, embroidered or applique stars, outdoor display, brass grommets


[View More](#)

Manufacturer: CVSFlags.com
Vendor: Collins Group, Inc.
Catalog: Collins Group, Inc.

\$13.03 per 1
Quantity:

[Add to cart](#) [Add to List](#)

3'x5' Indiana Nylon H&G
Z02160103001

 **Contract Price**

Flag, Indiana, 3'x5', 100% Nylon & 200 Denier, Dupont SolarMax treated/dyed, greige goods (raw fabric), 4 needle stitching on fly end, 2 brass grommets, strong canvas heading, yellow/gold PMS1235, blue PMS 2768, for outdoor display


[View More](#)

Manufacturer: CVSFlags.com
Vendor: Collins Group, Inc.
Catalog: Collins Group, Inc.

\$15.31 per 1
Quantity:

[Add to cart](#) [Add to List](#)

3'x5' US Cotton H&G
Z010303001

 **Contract Price**

Flag, US 3'x5', 100% heavyweight cotton, sewn stripes & embroidered or applique stars

[View More](#)

\$15.89 ~~\$23.50~~ per 1
Quantity:

[Add to cart](#)



OneIndiana Purchasing System

The screenshot displays the NAPA PRO-Link website interface. At the top, there is a navigation bar with links for HOME, SAVED SHOPPING CARTS, STOCK ORDERS, SPECIALS, VEHICLES, PARTNERS, TOOLS, and HELP. The main content area is divided into several sections:

- My NAPA AUTO PARTS Store:** DELTA IBS Test System, 2100 Central Cargo Circle.
- Shopping Cart:** Includes a VIEW button and a table with columns for ITEM, QTY, and PRICE.
- My Tool Box:** A list of tools including EES TechLink, NAPA Rebates - NEW, VIN Decoder, Technical Data, Conversion Calculator, NAPA E-Catalog Rack, Buyers Guide, NAPA Tech Hotline, and NAPA Line Cards. A CUSTOMIZE button is also present.
- Offers:** A promotional banner for an exclusive offer: "Offer your customers a \$75 Visa Gift Card when they purchase \$250 in qualifying NAPA Steering and Suspension products. Valid 9/1/19 - 10/31/19".
- Search For Parts:** A central search area with multiple search methods:
 - Search:** A text input field with a "SEARCH" button and a "New Smart-Search" checkbox.
 - Part Number:** A text input field with a "SEARCH" button and radio buttons for "NAPA" and "Interchange".
 - Category:** A dropdown menu with a "SEARCH" button.
 - Sub Category:** A dropdown menu with a "SEARCH" button.
 - VIN Code:** A text input field with a "SEARCH" button.
 - Select Year:** A table for selecting years from 2010 to 2019, with columns for "Auto / Light Trucks" and "Change".
- Searches:** A section with a "MORE" button.
- Saved Shopping Carts:** A section with a "MORE" button and the text "No items found."



OneIndiana Catalog Highlights - IDOA

In addition to the typical office categories represented in OneIndiana, such as computers, office supplies, MRO supplies, and purchasing card, below is a sample of QPAs geared towards Street Departments. *For a full listing of IDOA contracts that are extended to locals login to OneIndiana or go to <https://www.in.gov/idoa/2450.htm>.*

Contract Number	Contract Name	Vendor Name	Contract Term (Exp Date)
13900	Tires and Tire Services	Goodyear Tire and Rubber Co.	7/31/2020
12943	Vehicle Parts and Accessories	Genuine Parts Company - NAPA	10/31/2019
15273	Vehicles: Mobility Vans	Midwest Transit Equipment Inc.	3/6/2020
15274	Vehicles: Police Pursuit SUV	Bloomington Ford Inc.	2/15/2020
15271	Vehicles: Sedan, SUV, Van, Truck	Advantage Ford L- M Sales and Service IN	2/14/2020
15272	Vehicles: Sedan, SUV, Van, Truck	Fletcher Chrysler Products Inc.	2/8/2020
35580	Road Salt	Morton Salt Inc	7/31/2020
35542	Road Salt	The Detroit Salt Co LLC	7/31/2020
35432	Road Salt	Cargill Incorporated	7/31/2020
35537	Road Salt	Compass Minerals America Inc.	7/31/2020

Access to the current Road Salt contracts is contingent upon participation in the 2019/2020 winter season demand aggregation event that occurred through OneIndiana in March 2019.



Road Salt 2019 Demand Aggregate

2018

2019

% Change

Participating
Entities

243

271

11.5%

Total Tons
Requested

255,769

294,543

15%



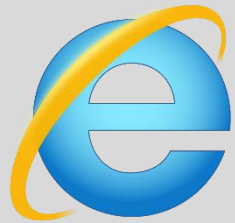
Road Salt

Ordering Best Practices

- Smaller, consistent orders facilitate the best possibility of on-time orders during the heart of the season
- Delivery trucks have a capacity of 25 tons and a minimum of around 15 tons.
- Delivery trucks are loaded with an approximate amount based on your order.



Road Salt Resources



IDOA Road Salt Website:

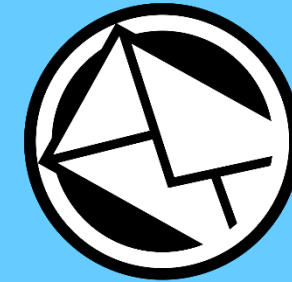
www.in.gov/idoa/2624.htm

- Contract information
- Ordering Instructions
- Tonnage Commitments



Winter Season 2020/2021
Demand Aggregation Event

March 2020



Add the following email
addresses to your approved list
of receivers:

- @spendbridge.com
- @app.spendbridge.com
- Rsalt@idoa.in.gov
- soiroadsaltcomm@lists.in.gov
- Tballinger@idoa.in.gov

OneIndiana Catalog Highlights - INDOT

There are more than 50 INDOT contracts that extend negotiated pricing to locals and have been added to OneIndiana for local governmental entities to access.

Contract Number	Contract Name	Vendor Name	Contract Term
Multiple	De-icer/Anti-icer	Multiple	6/30/2020
26864	LED Retrofit Modules	Lite-On Technology USA dba Leotek Electronics	4/30/2020
26382	Econolite Traffic Signal Controllers, Cabinets, and Accessories	Traffic Control Corp	5/31/2020
23090	Waterborne Traffic Paint	The Sherwin - Williams Co.	11/30/2019
17666	Snow Trucks - Single Axle	MC Equipment, Inc	5/31/2020
17667	Snow Trucks – Tandem Axle	MC Equipment, Inc	5/31/2020
27221	Snowplow Cutting Edges & Guards	Chemung Supply Corp.	6/30/2020
24651	Herbicides	Vegetation Management Solutions, LLC	2/29/2020

For a full listing of INDOT contracts that are extended to locals login to OneIndiana or go to <http://erms.indot.in.gov/QPA>. Click on the “Current Agreements and Programs Link” to take you to INDOT’s QPA Table.



Access to OneIndiana

- Visit the program landing page:
www.OneIndiana.net
- If your already a registered user:
 - Select the link “Click here to start saving” at the top of the site
 - Log-in using your user id and password
 - Forgot your password?
- Need to sign up?



OneIndiana

Hundreds of vendors. Thousands of products. Millions in savings.

Start saving-today!

Help Hoosier taxpayers save even more; put OneIndiana to work for your organization. Call 800.893.9044 or click [here](#) to Register

Have you received your sign in information? Click [here](#) to start saving.

Password

Remember Me

[Forgot Password?](#)



Contact Information

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Technical Support

Questions regarding registration,
and password reset should be sent to:
support@spendbridge.com

